

# **Prosoma Opportunity**

Multi - billion dollar medium-term investment opportunity



We develop a portfolio of medical software products that cover **the entirety of behavioural treatment needs** of cancer patients.



Our clinically validated digital therapeutics platform will be **prescribed** by doctors and therapist in Germany, and it will be reimbursed by the local healthcare system in **Q1 2022**.



We aim to become **#1 global digital therapeutics solution** for oncology and we have a pathway to get there.



### **Problem**

Healthcare systems around the world fail to deliver sufficient behavioral and psychological support for cancer patients.



Healthcare systems are not designed to deliver comprehensive care for cancer patients:

- Behavioural support is incredibly labour intensive.
- There is a significant shortage of required skilled personnel (eg. psycho-oncologists) who are available to help.
- There are financial, geographical and psychological barriers.



Cancer patients lack behavioral and psychological support:

- 147% more likely to require emergency care.
- 75% more likely to be hospitalised.
- 73% more likely to be re-hospitalised within 30 days.
- 32% higher annual total cost of care.

### Solution

Prosoma Digital Therapeutics Platform covers all of the patient's behavioural needs and is an essential element of the personalised cancer patient journey.

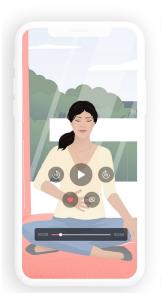


efficiency.

### **Products**

Medical self-care mobile applications designed to deliver personalised therapeutic methods for each patient, based on diagnostics and outcomes.







# DIAGNOSTICS & ANALYTICS ols designed to track

Tools designed to track the therapy's progress and gather user feedback.



### THERAPEUTIC MIX ALGORITHM

Based on the therapeutic protocol and adjusted by live data.





#### **CBT**

The most acclaimed behavioural methods designed by world-renowned experts.



Digital reinforcement tools creating and reinforcing habits in an engaging and rewarding way.



# Products' development roadmap

We have a clinically proven process and a CE Medical Device platform allowing us to introduce all needed modules and apps to the market.



Module	Stage	Product discovery	Development	Clinical validation	Regulatory	Launch for prescription
Living well	Adaptation to diagnosis					Q1 22
Vitaly	Cancer related fatigue					H2 22
Revive	Life coaching after treatment					H1 23
Spring up	Fear of cancer recurrence					H1 23

# Why Now?

Stars are aligning for digital therapeutics in oncology.

# **01.** Digital health boom

Telemedicine and COVID-19 accelerated digital health development.

# **02.** Reimbursement regulations for DTx

Rising numbers of countries implement fast-tracks for digital therapeutics on prescription.

# 03. Social trust for mental health apps

Widespread clinical validation and real world data.

#### 2017

US FDA regulatory pathway for DTx

#### 2020

German BfArM regulatory pathway for DTx

#### 2021

>20 Apps reimbursed worldwide

#### 2021

9 countries with fast-tracks for DTx



# **Competitive Advantage**

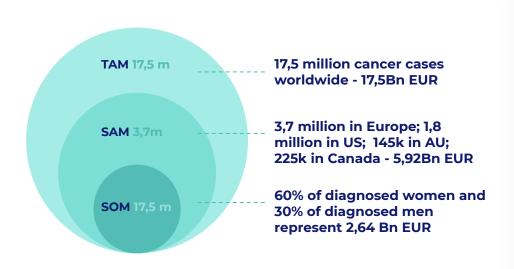
Only a platform that provides personalised journey for every cancer patient can become a market leader.

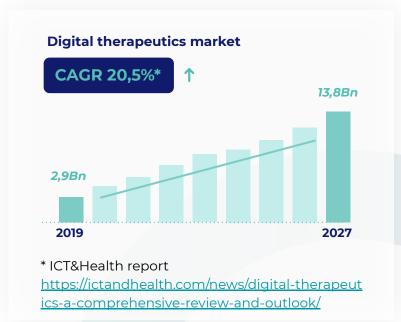
	Gender specific	Treatment stage specific	Personalised	Symptoms reporting	Complete behavioural needs
Prosoma O	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
9 oleena	×	×	~	~	×
miika	×	×	×	~	~
<b>♣ vine</b> health	×	×	×	<b>~</b>	×
attune™	×	×	~	~	~

### Market size

Digital therapeutics for oncology is a multi-billion growing opportunity.

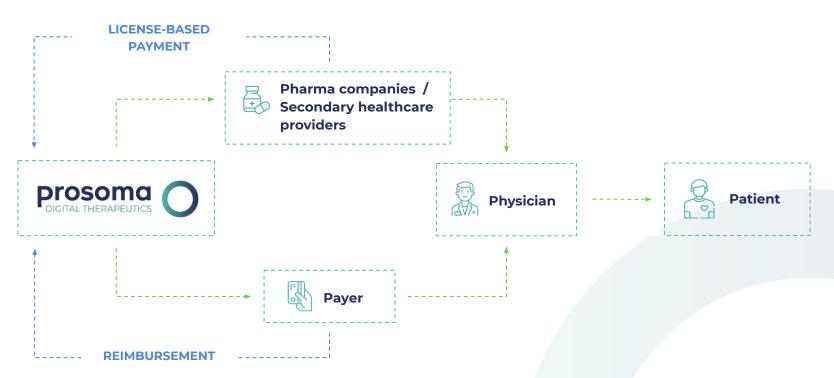
1000 EUR average reimbursement price-point based on BfArM accepted products.





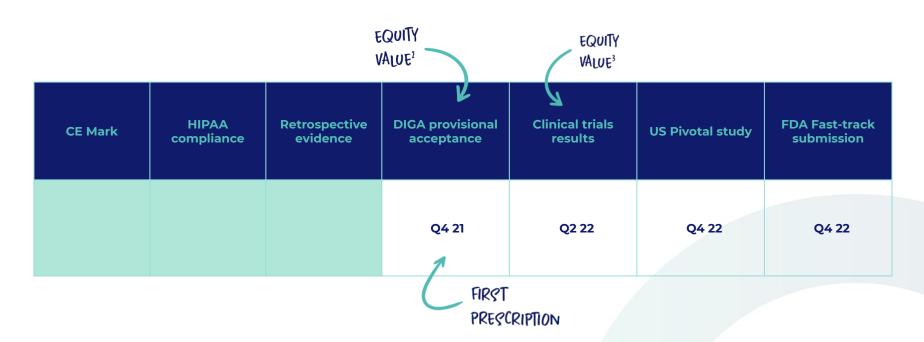
### Revenue model

Prescribed digital therapeutics interventions will be financed in the same way as medicine.



# **Go-to-market roadmap**

Prosoma will be validated with RCT and prescribed in Germany by Q1 22.

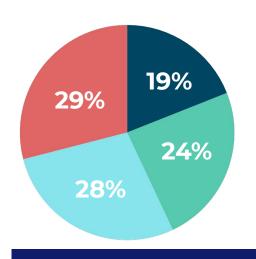


# **Step 1 - German market**

The biggest hospital chain in Europe is leading Prosoma's introduction to the German market.



Doctors asked for digital therapeutics prescriptions - Q4 2020\*



- 19% are currently not willing to prescribe DIGA Apps
- 25% are reserved due to lack of clinical evidence
- 28 % are already prescribing DIGA Apps
- 29 % are willing to prescribe DIGA Apps
- \* https://www.bitkom.org/sites/default/files/2020-07/prasentation\_digitalhealth2020.pdf

- 550k insured cancer patients per year
- 550M EUR DTx Oncology market

- Oncology market
- 0 current players

### Clinical evidence

Prosoma is based on DIGA compliant clinical evidence:

Feasibility and randomised controlled trials compliant with DIGA/FDA standards

**02** Retrospective clinical studies meta-analysis

German and US standards of treatment

**Feasibility studies:** 

**Feasibility protocol:** two-arm randomised control study to determine the feasibility of a guided, mobile -based self-help CBT programme to enhance health-related quality of life among women with cancer.



Asklepios: Q3 21



Primary
Investigator:
PD Dr Med
Georgia Schilling



Memorial Care:

Q4 21



Primary Investigator: Mariusz Wirga, M.D.





### **Clinical evidence**

# Randomised Controlled Trial protocol:

Evaluation of the effectiveness of the mobile application-based cognitive-behavioural intervention (MA-CBT) in comparison to standard psycho-oncological care in the process of primary oncological treatment of breast cancer patients: a multi-sided prospective two-arm randomised clinical trial.

#### **Primary Investigators:**





Prof Tit Albreht



Dr hab. Michał Jarząb



Prof Rafał Matkowski



Prof Tomasz Pawłowski









# Management team



Marek Ostrowski
Chief Executive Officer

Psycho-oncologist, creative thinker and successful entrepreneur. 12+ years of experience in start-up management. Already exited from Luxon - EMEA Deloitte Fast 500 company.



Prof. Ewa Wojtyna Chief Scientific Officer

Medical doctor, psycho-oncologist, certified CBT psychotherapist, University professor with +10 years experience in psychological and medical research.



Andrzej Jończyk, M.D.
Chief Strategy Officer

Medical doctor and successful tech entrepreneur. 8+ years of experience in European and US markets, build a New York Forbes 30 under 30 company.



Wojtek Bieroński
Chief Product Officer

Digital Health Product Manager, psychologist, MedTech specialist, + 5 years experience in Digital Therapeutics .



Piotr Grudziński Chief Operating Officer

Ex-Microsoft, Ex-Asklepios Kliniken, 12+ years of experience in operational management in Germany and Poland, graduate from Hochschule Furtwangen University.



Grzegorz Sołyga Chief Financial Officer

Financial controller and analysis leader. Experienced in German and Polish market, CIMA P2 specialist.

#### Product development and advisory team



**Prof Tit Albreht** 

Coordinator of the Joint Action iPAAC at National Institute of Public Health of Slovenia, WHO consultant, one of the leaders of the European cancer policy.



dr Christa Digelemann

Psycho-oncologist, researcher, author and one of the leaders in German psycho-oncology policy.



dr Margarete Isermann

Psycho-oncologist, researcher, author of "Curriculum Psycho-oncology" - the programme certified by the German Psycho-oncology Society (DKG).



dr Georgia Schilling

Medical Doctor, Oncologist at Asklepios Kliniken, researcher, specialist in palliative care and rheumatology.



dr Mariusz Wirga

Medical director for the PsychoSocial Oncology programme at the Long Beach Medical Center, certified psychiatrist specialising in Cognitive Behavioural Therapy.



dr Christoph Partsch

Attorney, specialising in intellectual property law, doctorate at Christian Albrechts
Universität Kiel.



Leesa Soulodre

leader in deeptech innovation and digital transformation, led companies from seed to \$14B USD into new markets and supported in the raising of over USD40M



Krzysztof Kuwałek

20 years of track record as a successful and professional executive. Experience includes work for start-up and well-established companies in 15+ countries



dr Lahiru Russell

Research Fellow at Deakin University, Melbourne, Oncology researcher, Mindfulness trainer and clinical trials specialist.

#### **Prosoma**

Top expertise and experience. Perfectly prepared for the boom.

Experienced entrepreneurs

Project managed by experienced entrepreneurs versed in international environments.

Experienced
Tech team

Working with best app developers & data scientists.

**02** World's best scientific team

International team of clinicians, university professors and world-leading psycho-oncologists. More than 100 top publications and presentations between them.

O5 Strong research background

Top notch researchers with years of experience and many published clinical trials.

O3 UX design focused

Applications build by UX and behavioural design specialists.

**06** Patient focused

Products designed with the patient at the heart of the process.

#### **Partners**

Clinical partners:









National Cancer Institute Poland Asklepios Kliniken Germany

Memorial Care US Lower Silesian Center for Oncology

#### **Commercialisation partners:**



MaRS, Germany



Eversana US

#### **Business accelerating programs:**







Incredibles





Cambridge

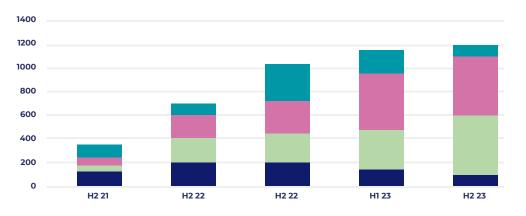
### **Investment Plan**

Three VC's on board and a direct pathway to Series A.



	Close	Pending ——	Planned —		
Pre-seed VC Equity	Seed VC Equity	NCBR Grant	PARP Grant	VC Convertible notes	Series-A
Q4 2018	Q3 2020	Q4 2020	Q1 2021	Q3 2021	Q2 2022
290k EUR	640k EUR	1050k EUR	100k EUR	950k EUR	4500k EUR

#### Founding objectives in k EUR





# Would you like to join Prosoma just before we take off?

#### Marek Ostrowski

marek@prosoma.com +48 502 130 930

